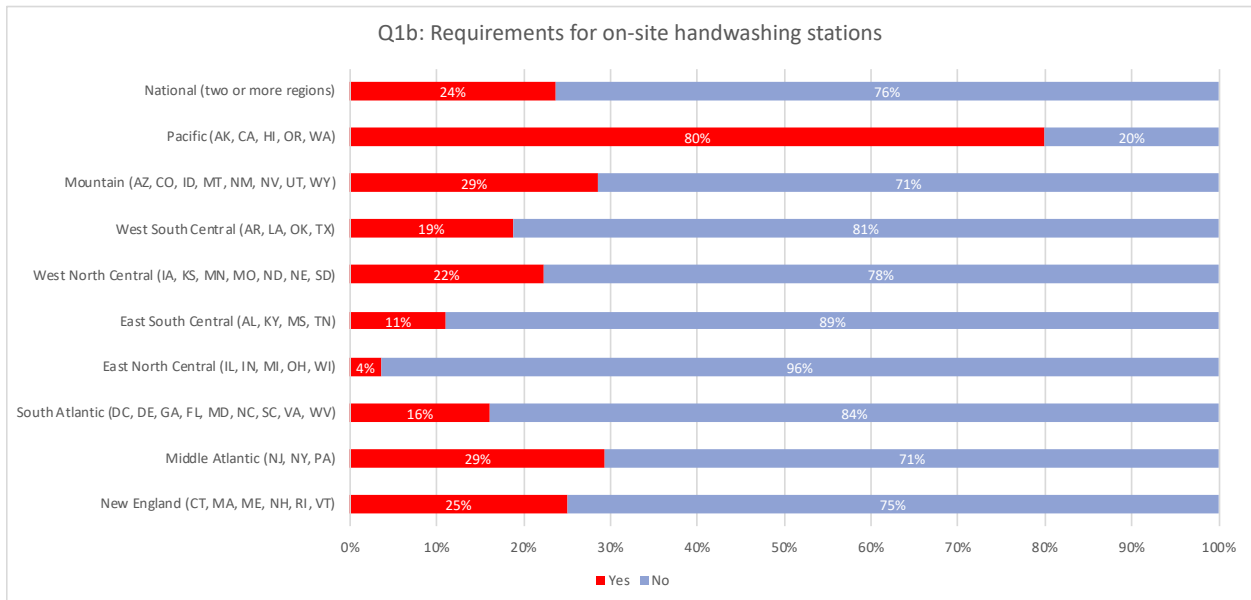
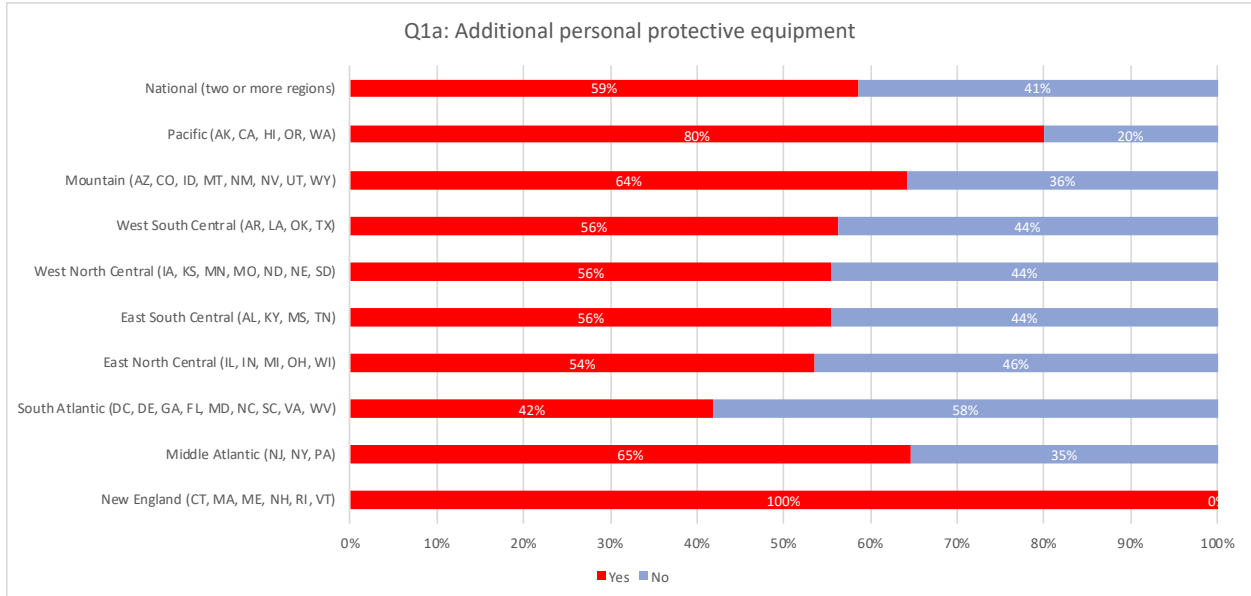


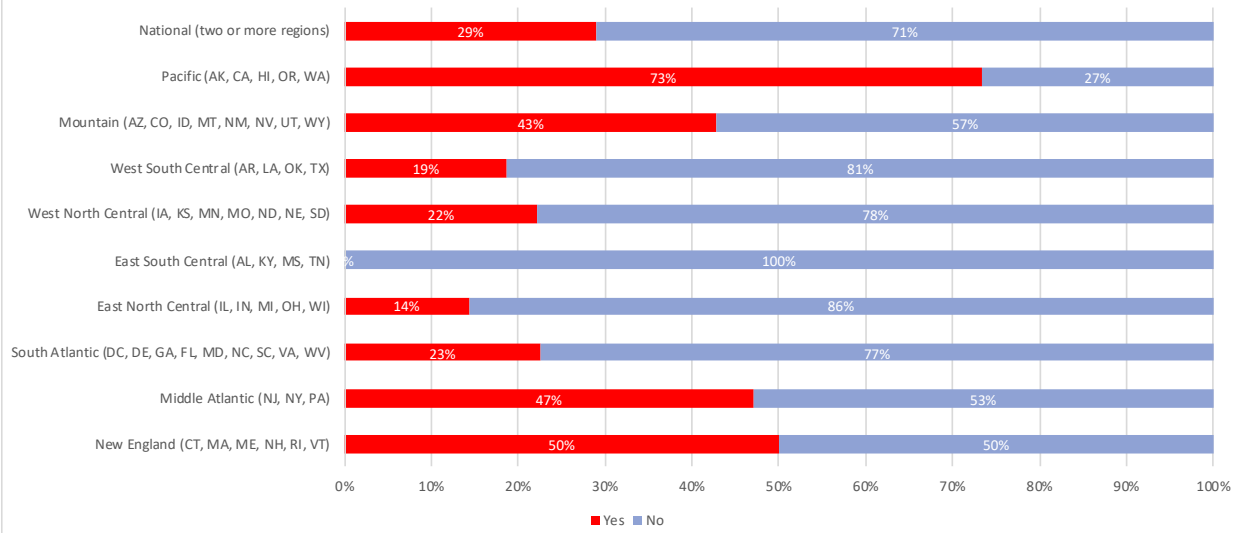
Residential and Light Commercial Insulation Contractor Survey 12.18.20

153 Respondents

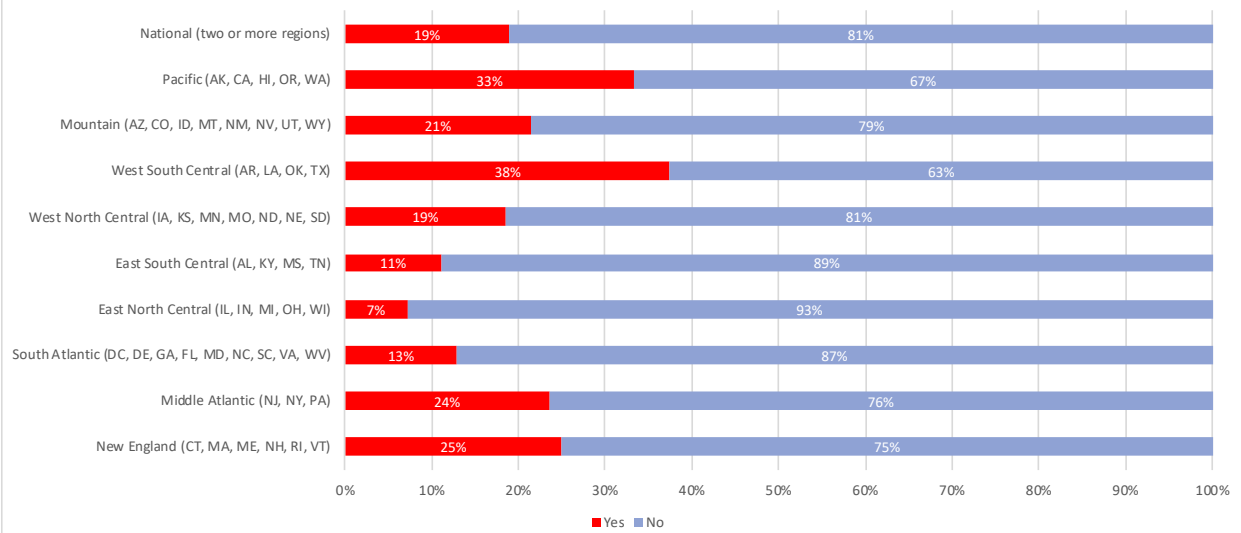
Q1: Has your state or local jurisdiction imposed Covid related workplace safety measures that currently impact your operations? (Select all that apply)



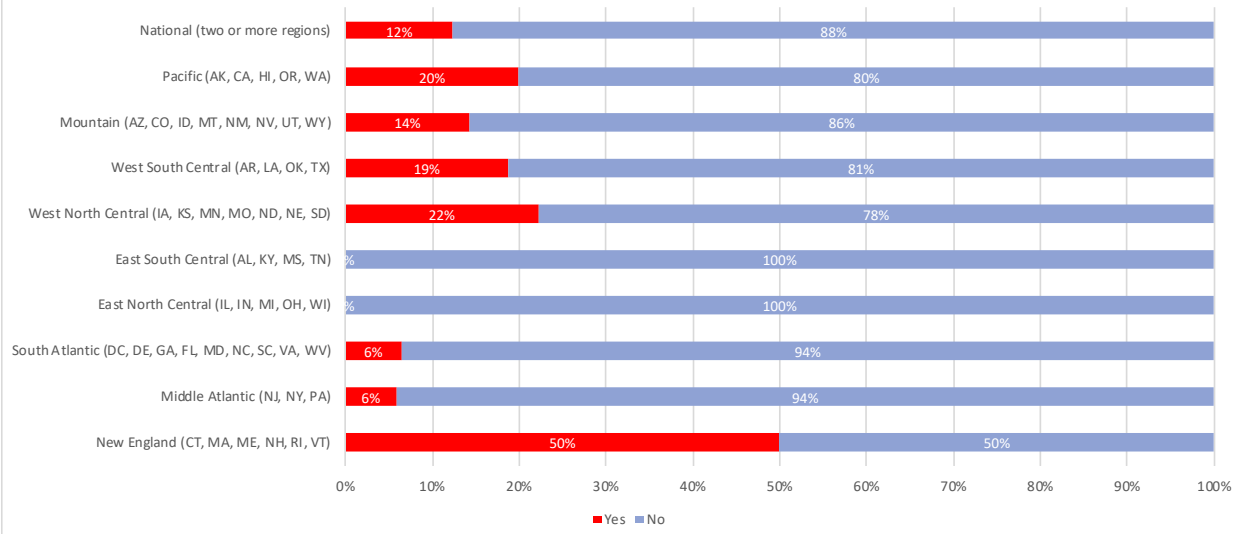
Q1c: Limitations on numbers of workers at a job site



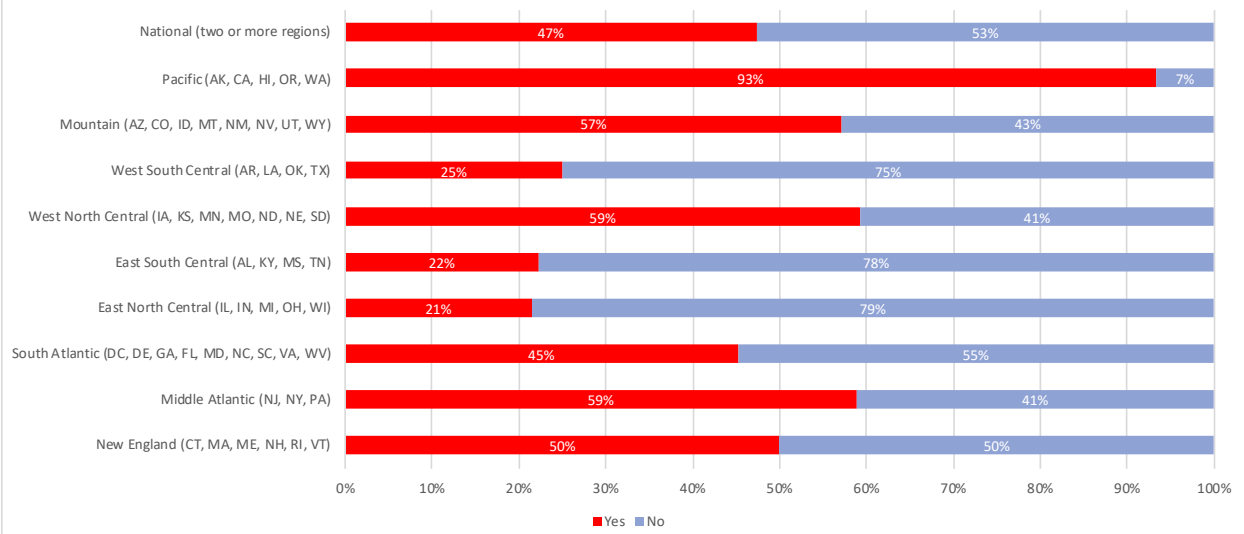
Q1d: Only allowing one trade at a time on job sites

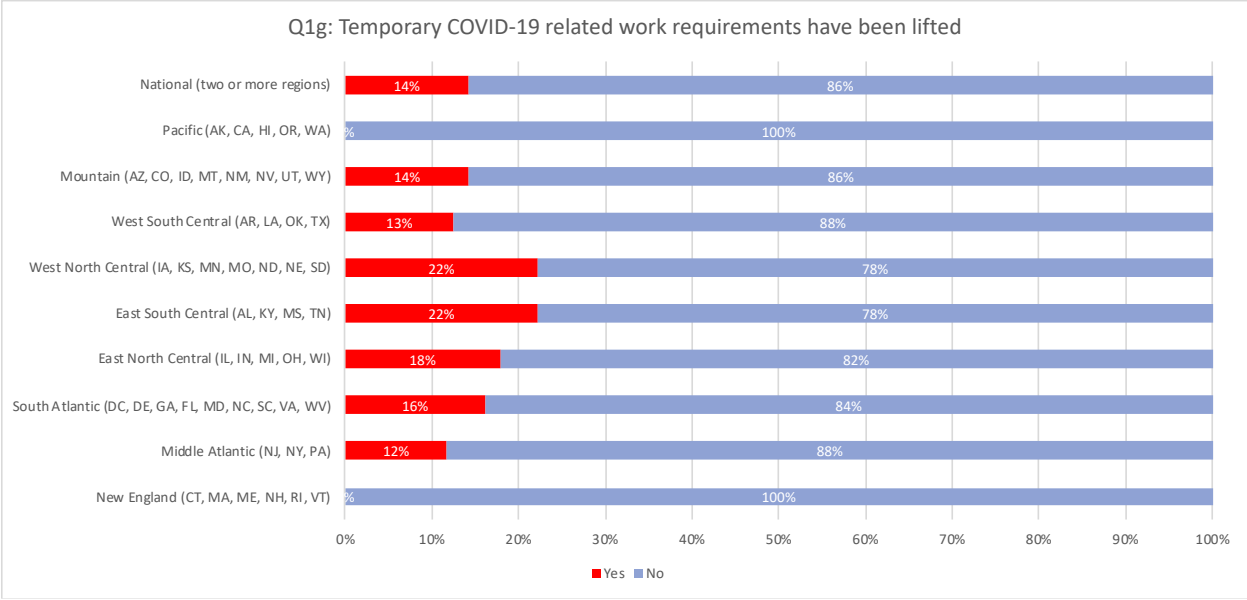


Q1e: Limitations on traveling to and from jobs



Q1f: Required job site safety plans for COVID-19





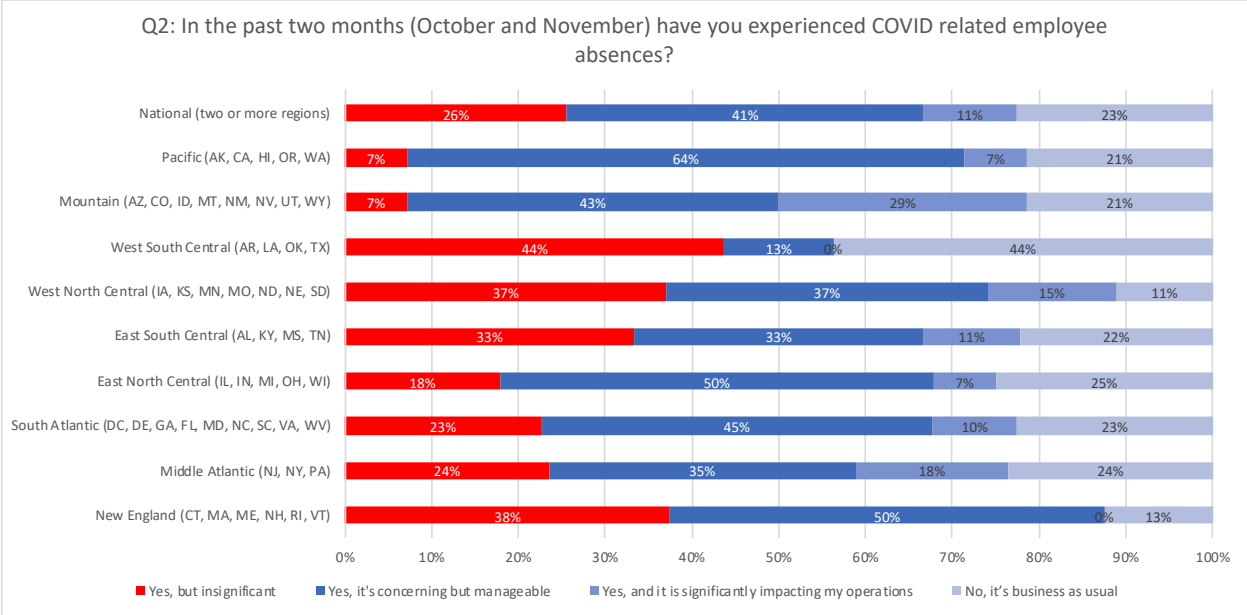
Comments:

“Taking temperature before entering jobsite.”

“I think these are still "in effect" but no one is following them...”

“Generally, NOT one trade per job. But frequently limited number of trades allowed to eliminate workers being in close proximity to one another.”

“Fulltime masks when in route and at site.”

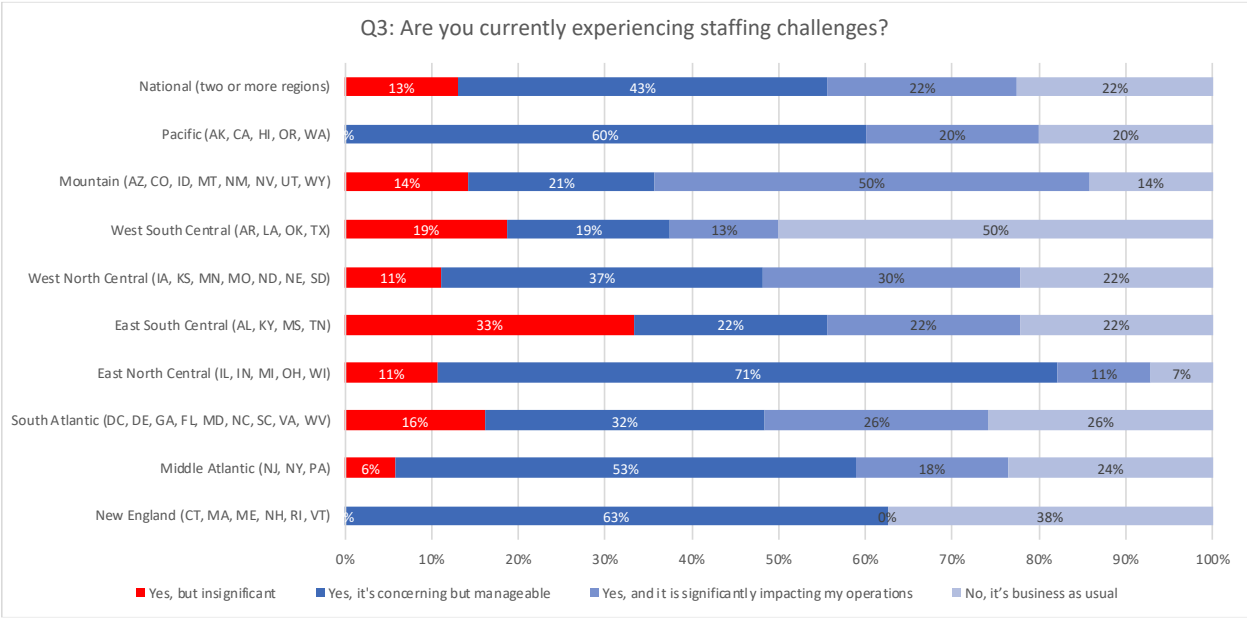


Comments:

“Really business as usual! Of course, following all the Covid Protocol.”

“It seems to be cycling through our team, but only a couple members at a time, and they are contracting it outside of work.”

“Since end of November we found rapid testing site that help get guys back to work faster. It cost \$200 per test but we split the cost with the guys so they don’t have to take too many days off or need to use PTO.”

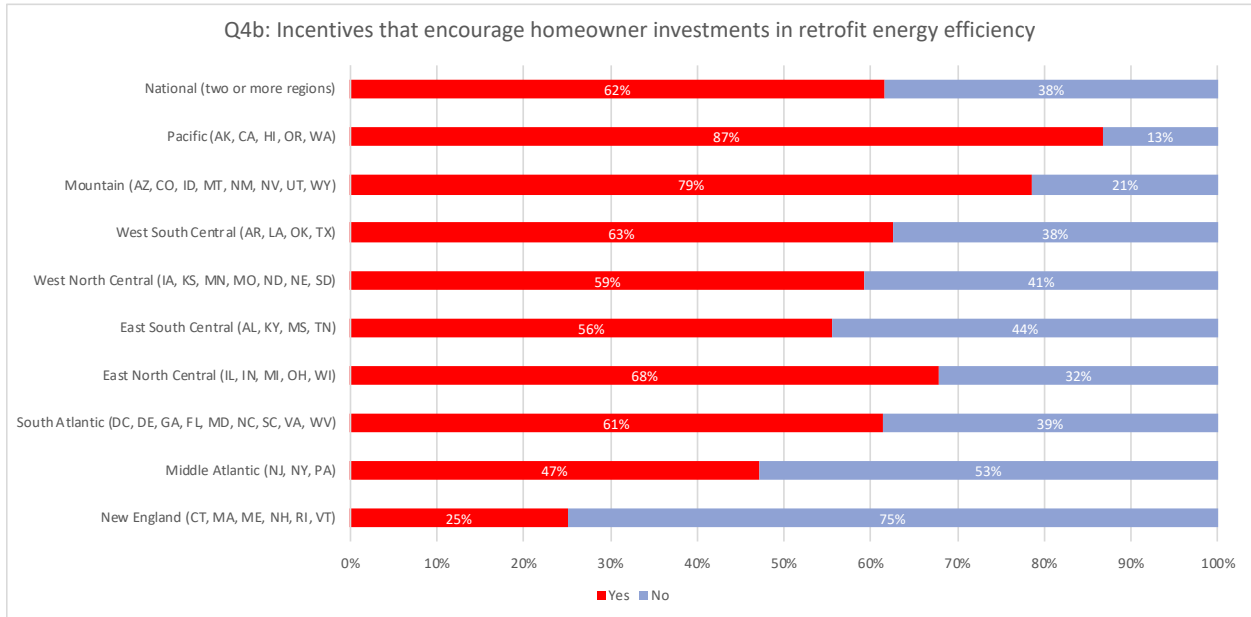
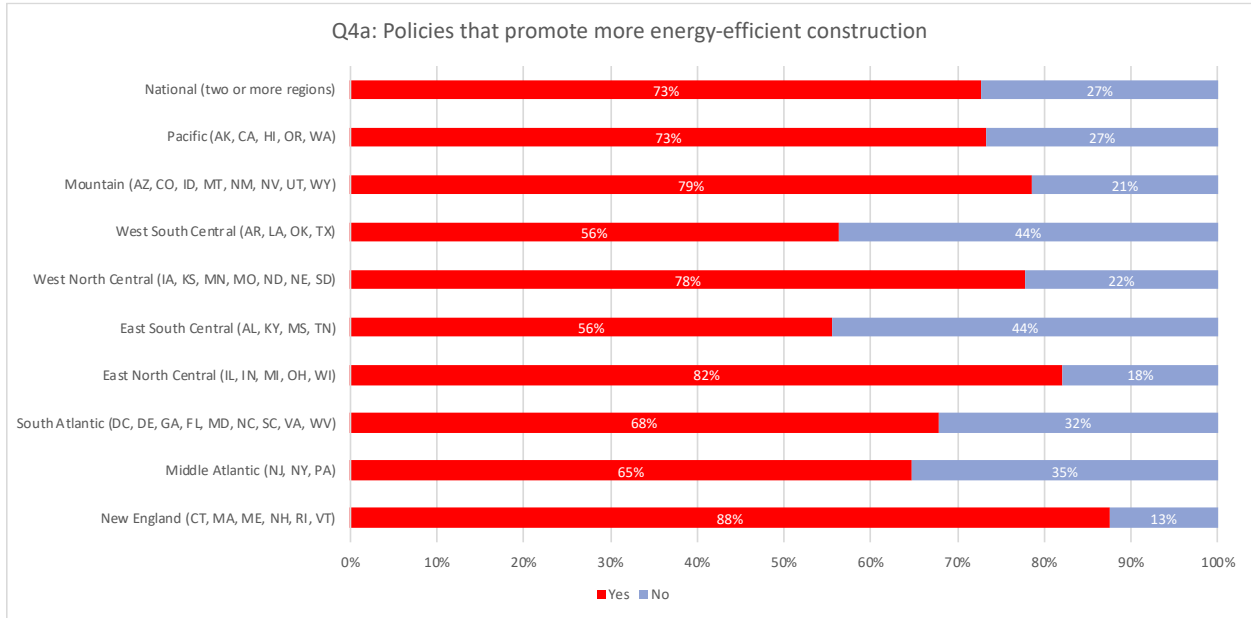


Comments:

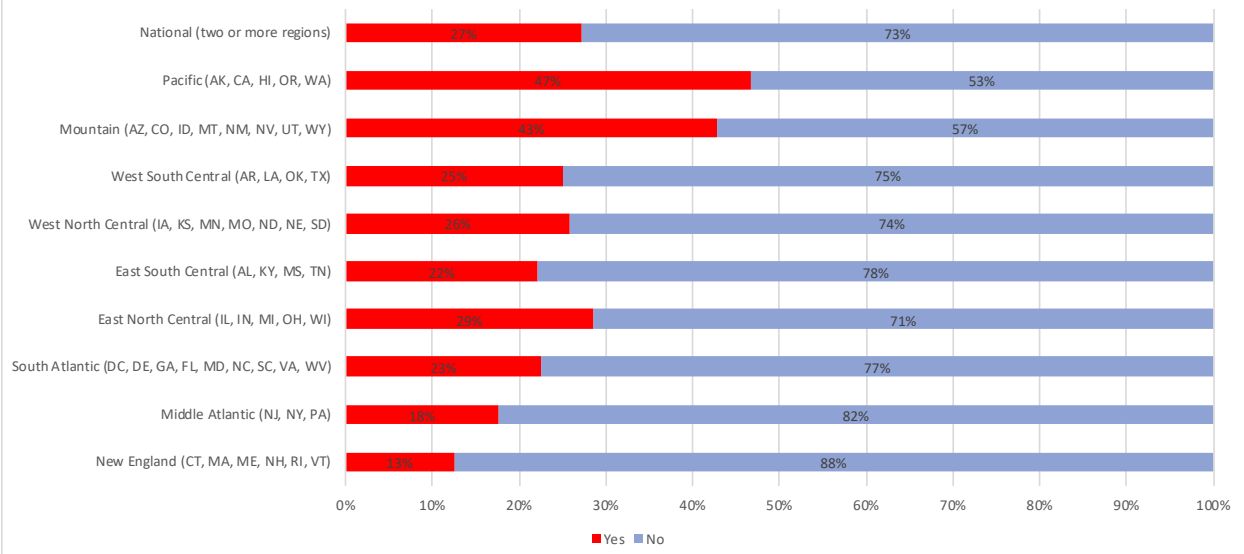
“Can’t find installers or office people.”

“Hoping to make two new hires in 2021 for admin.”

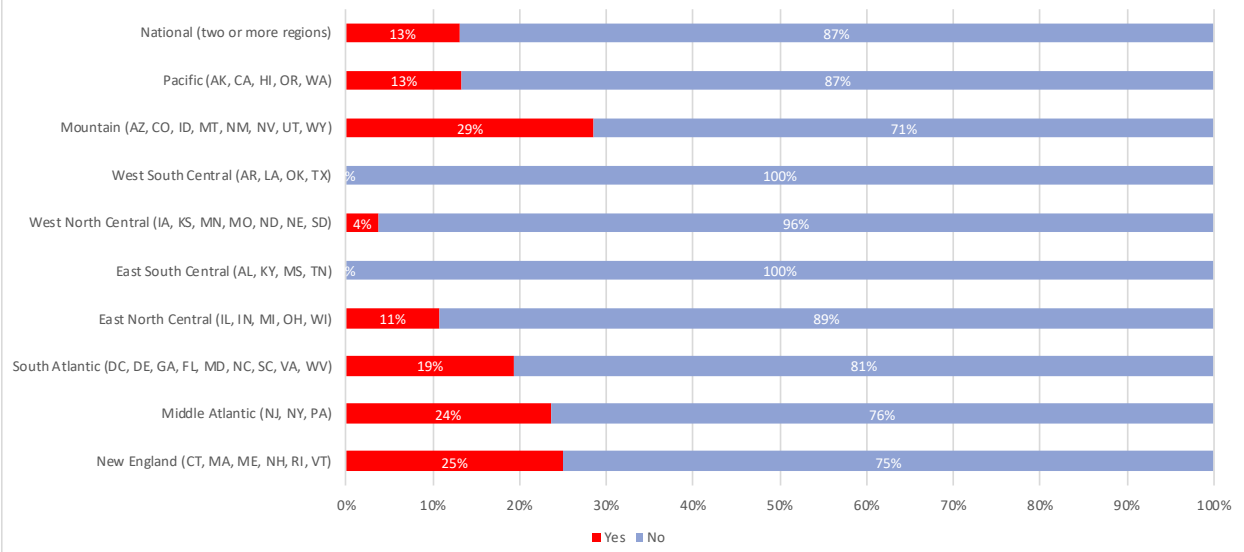
Q4: What government policies would be most beneficial to your business? (Select all that apply)

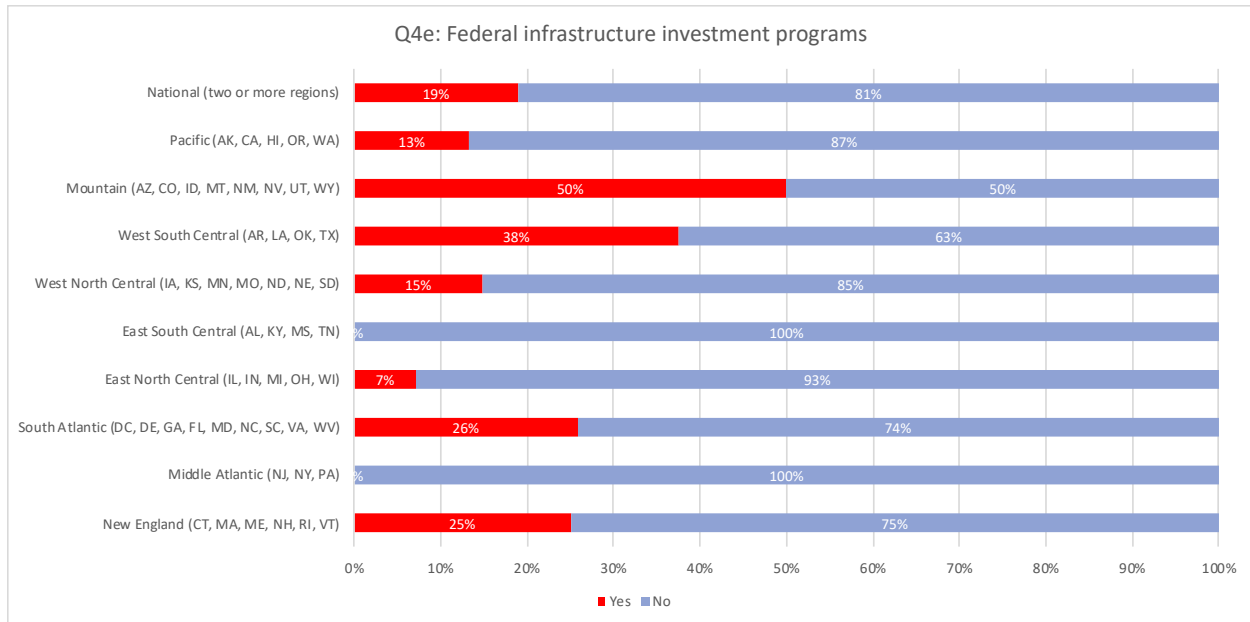


Q4c: Expanded state weatherization programs



Q4d: Federal programs that address climate change





Comments:

“Remove all Covid restrictions on all those that are not "high risk" and dont increase taxes. Let the economy do what it does and everything will be fine.”

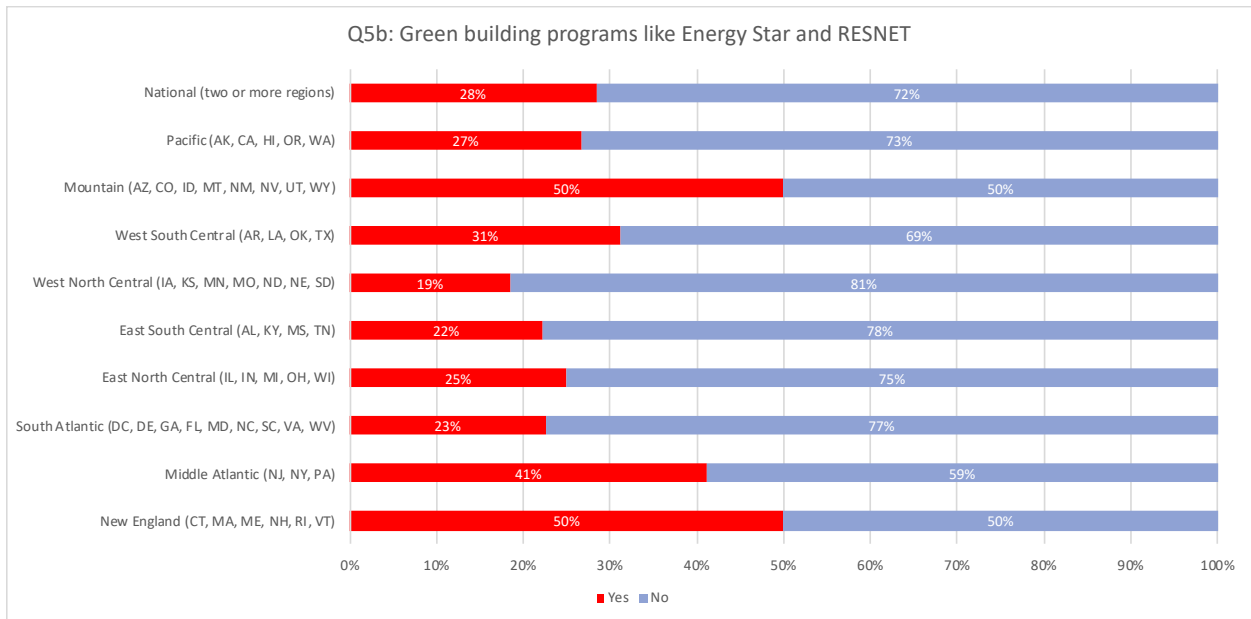
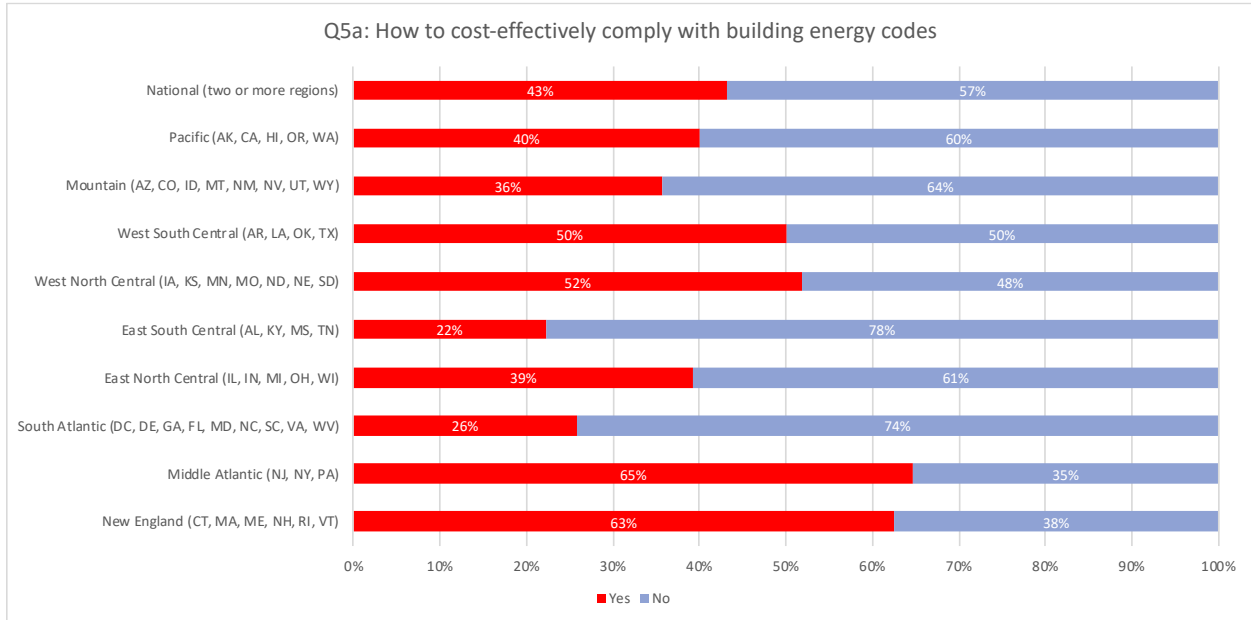
“Policies that give the insulation industry the same credit as the geothermal industry.”

“Programs to help businesses with workforce development and training laborers.”

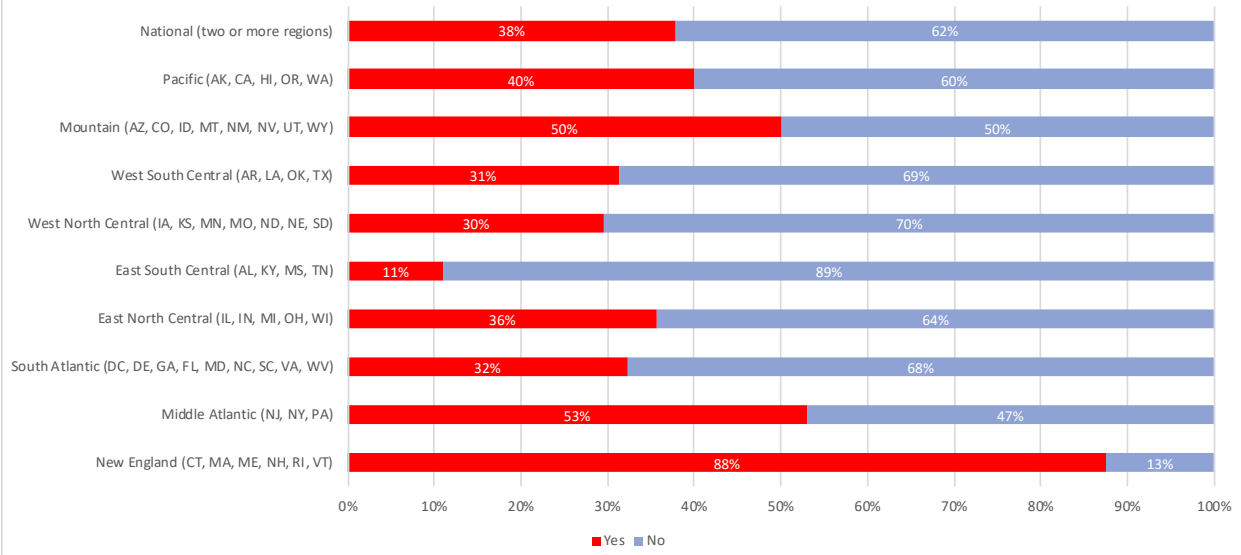
“Homeowners are still investing in energy efficiency improvements, however not at the pace they used to as all insulation related incentives have been eliminated.”

“Enact legislation this year to protect construction jobs by blocking a surprise federal tax increase of up to 37 percent on Paycheck Protection Program (PPP) loan forgiveness.”

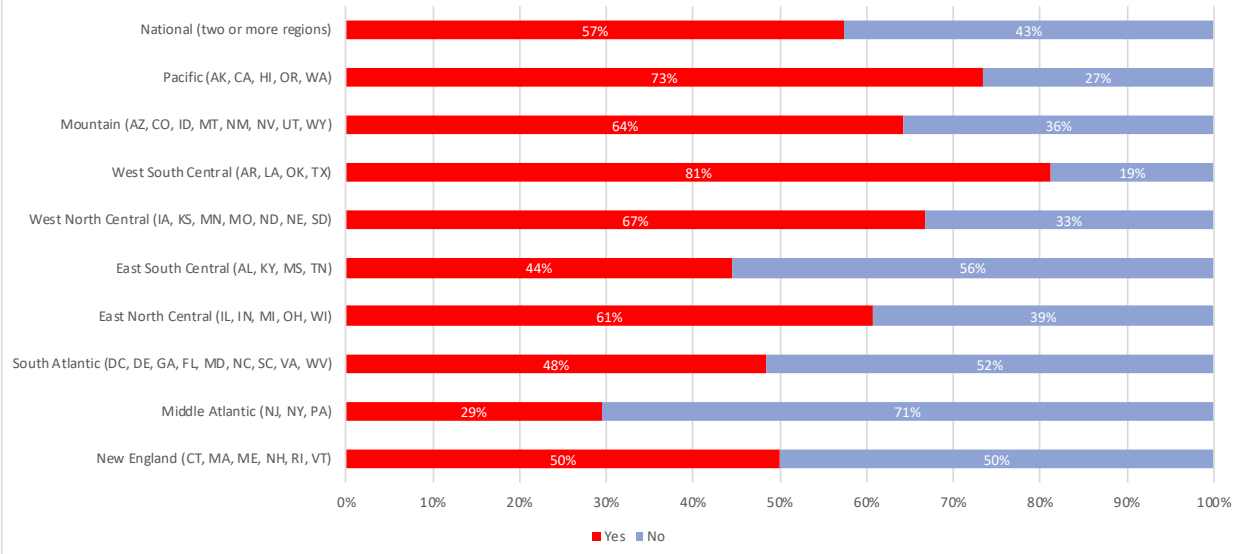
Q5: Our industry should focus more attention on: (Select all that apply)

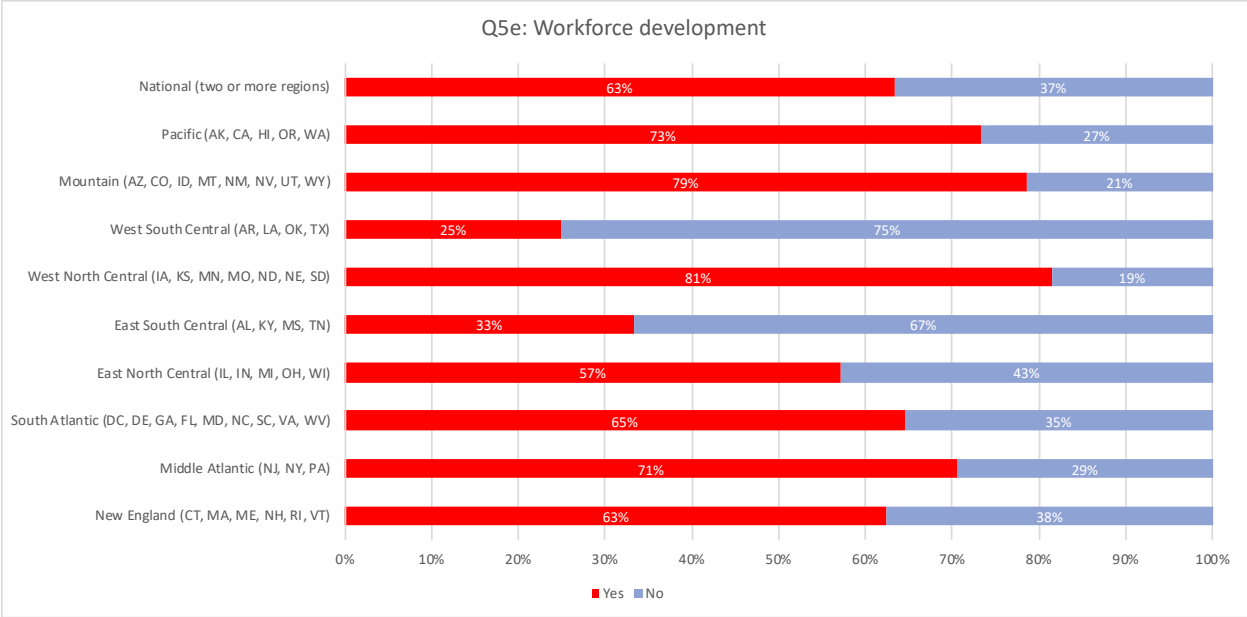


Q5c: How to meet increasingly stringent air tightness requirements in new homes



Q5d: Homeowner education on the benefits of insulating your home





Comments:

“We need to take care of the things that I feel are the most important. Cost effective housing so people can afford a new home and a energy efficient one, and the main one for everyone across the building industry is workforce. With the workforce that is out there no ne has enough and we are all managing to get by but it is a real reason that the cost of housing is going up. It takes that much longer to get a home built.”